



# PHYSICAL COMMODITY TRADING

ONE STOP COMMODITY SOLUTIONS

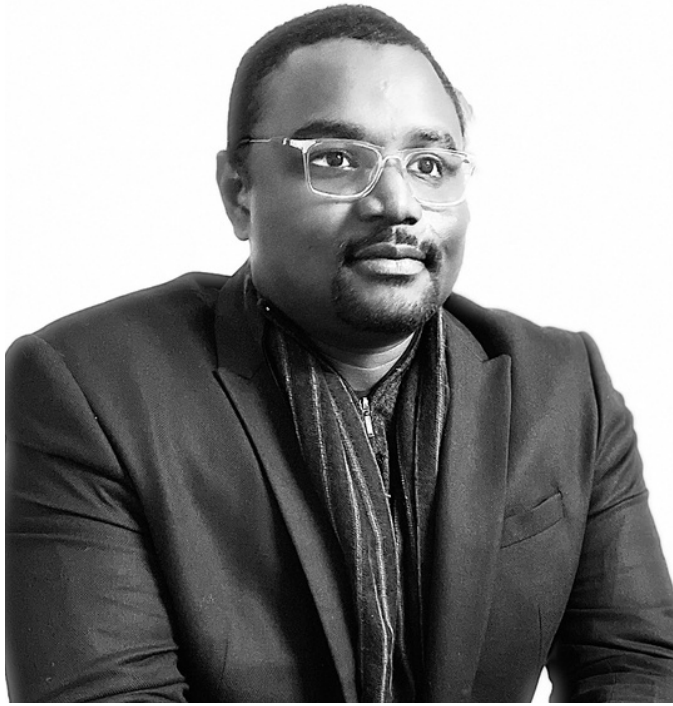


[www.igwtge.com](http://www.igwtge.com)

IGWT GLOBAL ENTERPRISES



# EXECUTIVE SUMMARY



Physical Commodities trading – supply of the basic staples that are broken down into the food we eat, the industrial goods we utilise, and the energy that fuels our transport system making our lives more functional – is one of the oldest forms of economic activity.

Physical commodities underpin the global economy. They are traded in vast quantities across the globe. We depend on them for the basics of everyday life – for the electricity we use, the food we eat, the clothes we wear, the homes we live in and the transport we rely on.

Drawing on the expertise and experience of our team of trade specialist with more than two decades of B2B Lead Generation and Sales experience in the corporate & industrial sector specialising in Organisational development, B2B Lead Generation, Sales & Market Research our team of trade specialist are well equipped to help source the right commodity for the right price.

We at IGWTGE are always close to both the Buyer and Seller ensuring a single and non evasive line of communication. Every deal is handled in the most professional and strategic manner.

We look forward to connect with you via email or a telephonic conversation to discuss on how we as an organisation can add value to your ongoing demands for general commodities across various geographies.

Bernard Ayo Deji Ekoh, Co-Founder and CEO  
IGWT Global Enterprises

---

Disclaimer. This publication has been prepared for general business guidance on matters of business interest only, and does not constitute educational advice. You should not act upon the information contained in this publication without obtaining specific professional consultation. The information, tools, products, commodities and material presented herein are provided for informational purposes only, and are not to be used or considered as an offer or a solicitation to sell or an offer or solicitation to buy or subscribe for securities, investment products or other financial instruments. Nothing in this publication shall be deemed to constitute financial or other professional advice in any way, and under no circumstances shall 'IGWT Global Enterprises', its members, employees, or agents be liable for any direct or indirect losses, costs or expenses nor for any loss of profit that results from the content of this publication or any material in it or website links or references embedded within it. All express or implied warranties or representations are excluded to the fullest extent permissible by law.

---



# FIND THE COMMODITY YOU NEED

Virtually all agricultural, energy, and industrial commodities must undergo a variety of processes to transform them into things that we can actually consume. These transformations can be roughly grouped into three categories: transformations in space, transformations in time, and transformations in form.

The trade in physical commodities underpins the global economy. These are the fundamental raw materials from which we build and power our cities, run our transport systems and feed ourselves – the basic stuff of life.

---

## Agricultural

The main categories of agricultural commodity include grains and oilseeds (corn, soybean, oats, rice, wheat), livestock (cattle, pigs, poultry), dairy (milk, butter, whey), lumber, textiles (cotton, wool) and softs (cocoa, coffee, sugar).

---

## Energy

Primary energy commodities such as crude, natural gas, natural gas liquids, coal and renewables are refined and processed into many different petroleum products and fuels, from bitumen to gasoline, biodiesel and LNG (liquefied natural gas).

---

## Metals and minerals

Iron ore 1,645mmt *Steel making*

Aluminium 64mmt *Transport, automotive, construction, packaging*

Copper 24mmt *Electronics, plumbing*

Zinc 12.5mmt *Galvanising iron and steel and making brass*

Lead 12.7mmt *Batteries, alloys, radiation shielding*

Nickel 2.2mmt *Stainless and specialty steels*





#### SOYABEAN NON GMO- USA ORIGIN

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 100,000 Metric Tons per Month

#### SOYABEAN GMO- BRAZIL | ARGENTINA ORIGIN

Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 100,000 Metric Tons per Month

#### YELLOW CORN NON GMO

Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 100,000 Metric Tons per Month

#### YELLOW CORN GMO

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 100,000 Metric Tons per Month

#### SUGAR ICUMSA-45 WHITE

Minimum Quantity: 25,000 Barrels per Month

Maximum Quantity: 100,000 Barrels per Month

#### BROKEN RICE

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 50,000 Metric Tons per Month

#### WHEAT FLOUR

Minimum Quantity: 25,000 Metric Tons per Month

Maximum Quantity: 100,000 Metric Tons per Month

# AGRICULTURE PRODUCTS

ONE STOP COMMODITY SOLUTIONS





#### DIESEL GAS D2 OIL

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

#### MAZUT M100

Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

#### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

#### VIRGIN FUEL OIL D6

Minimum Quantity: 400,000 Gallons per Month

Maximum Quantity: 800,000 Gallons per Month

#### EXPORT BLEND CRUDE

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

#### LIQUIFIED PETROLEUM GAS

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 1,000,000 Metric Tons per Month

#### LIQUIFIED NATURAL GAS

Minimum Quantity: 100,000 Metric Tons per Month

Maximum Quantity: 400,000 Metric Tons per Month

#### UREA 46 PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 50,000 Metric Tons per Month

#### SULPHUR GRANULAR

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

# OIL AND PETROLEUM PRODUCTS

ONE STOP COMMODITY SOLUTIONS





#### COPPER CATHODE

Min : 5,000 Metric Tons Per Month x 12 months

Max : 10,000 Metric Tons Per Month x 12 Months

#### MIXED SCRAP: IRON & STEEL

Min : 50,000 Metric Tons Per Month x 12 months

Max : 100,000 Metric Tons Per Month x 12 Months

#### STEAM COAL

Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 200,000 Metric Tons per Month

#### COKING COAL

Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 100,000 Metric Tons per Month

#### IRON ORE ( Fe 65%-63%)

2.500MT - 5.000MT / Week

Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 50,000 Metric Tons per Month

---

- Buyer may engage an independent surveyor of their choice at their expense and do testing at time of loading if they wish.
- Buyer or their representative is welcome at the loading port at time of their coal being loading.

# METALS & MINERALS PRODUCTS

ONE STOP COMMODITY SOLUTIONS



---

GST#: 03-AAGPE032F-1ZQ

**REGISTERED OFFICE**

LANE NO.2, LUXMI INDUSTRIAL PARK,  
SAIDPURA, DERA BASSI, MOHALI -  
PUNJAB: 140507

CONTACT NO: +91-(991)0910689  
EMAIL: IGWT-GSI@OUTLOOK.COM

[www.igwtge.com](http://www.igwtge.com)

**ACCOUNTS OFFICE**

1108/2 SECTOR 39B,39B ROAD  
OPPOSITE IMTECH INSTITUTE  
CHANDIGARH: 160036

CONATCT NO: +91-(998)8821112  
EMAIL: BERNARD.EKOH@GMAIL.COM



**IGWT GLOBAL ENTERPRISES**



# LEADERSHIP TEAM



Mr Amal Kumar Tiwari is the Emeritus Chairman of IGWT Global Enterprises, IGWT Agri Business, IGWT Global Exim.

Mr Tiwari joined the IGWT Global Group in 2019. After serving in various companies, he was appointed Director-in-Charge of the IGWT Global Enterprise Textile & Apparels in 2019. He was responsible for transforming it into an organisational strategy ivory-tower, and an evangelist of new ideas in latest machinery & technology businesses.

Mr Tiwari was a strong believer of the fact that success can only be achieved through consistent and relentless hard-work.

"Struggles are required in order to survive in life, because in order to stand up you've got to know what falling down really is"

"Let us not become weary in doing good, for at the proper time we will reap a harvest if we do not give up." - Galatians 6:9

**Mr. Amal Kumar Tiwari, Co-Founder & Emeritus Chairman**  
IGWT Global Enterprises



For me shouldering the one peerless role of a chief executive officer at IGWT Global seems the most powerful and sought-after title in the business, more exciting, rewarding, and influential than any other. The role helps me focus on controls—the company's biggest moves—accounting for 45 percent of the company's performance.

Despite the luster of the role, serving in this capacity can be all-consuming, challenging, and stressful. Living up to performance expectations in the first 18 months on the job was amongst one of my list of challenges. The high standards and broad expectations of directors, customers, and employees create an environment of relentless scrutiny in which one move can dramatically make or derail an accomplished role..

For all the scrutiny of my role, though, little is solidly understood about it. My Role at IGWT Global involves "setting strategies," "shaping the culture," and "getting the right team."

We at IGWT Global are always close to both the Buyer and Seller ensuring a single and non evasive line of communication. Every deal is handled in the most professional and strategic manner.

We look forward to connect with you via email or a telephonic conversation to discuss on how we as an organisation can add value to your ongoing demands for general commodities across various geographies.

**Bernard Ayo Deji Ekoh, Co-Founder and CEO**  
IGWT Global Enterprises



